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## **Goodbye Tintri or Au Revoir?**

The last few weeks have looked bad for Tintri Inc, with <u>impending news of bankruptcy</u> as the company ran out of money towards the end of June 2018. It seems like everything but the US operation is being shut down, with large numbers of outstanding creditors and staff not being paid.

No doubt at some point we'll have a post mortem on what happened, but it's worth pointing out that the demise of any company is a sad day. Tintri had employees with families and lots of time, effort and stress would have been invested to get the company onto the market and to IPO.

I've personally been through the startup mill (nearly 20 years ago now) and unfortunately that company didn't make it. The line between success and failure is pretty thin, so we should congratulate those who make it and sympathise with those who don't.

#### **White Knight**

Just when everyone thought it was all over, there's a possibility that some of the technology may be saved. DDN (<u>Data Direct Networks</u>) is <u>looking to acquire</u> the assets of the company, possibly as a going concern. This might be good news for customers, but unlikely to offer any comfort for shareholders and employees.

DDN is an interesting choice. The company plays and is known for their HPC storage platforms. This may signify a move into more mainstream technology, although the market and competition could be very different to the experience of HPC.

Personally I hope that Tintri does get saved. The technology is good, but wasn't really developed fully and so effectively fell behind compared to the competition. <a href="vVOLs">vVOLs</a> finally started to get some traction and a lot of VMware customers have no doubt moved to vSAN. Hopefully there is a place for Tintri's VMstore in the future, although I think the Tintri brand doesn't have long to live.

What do you think?

Chris Evans



#### **Related Reading**

- Whatever Happened to VVOLs?
- Why Have VVOLs Taken So Long to Deliver?
- VMware vVOLS More Than Just Individual LUNs?
- Tintri IPO: What Next?
- Storage Field Day 10 Preview: Tintri
- Private Cloud Storage and The Tintri Platform with Kieran Harty



# **New Architecting IT Blog Posts...**

• Pure Storage AIRI - CI for AI (10 July 2018)

## **New Storage Unpacked Podcasts...**

• #57 - Storage on the Edge with Scott Shadley (13 July 2018)

## **Architecting IT Briefing Papers...**

- NetApp Cloud Volumes (15 May 2018)
- HYCU (18 June 2018)
- Scality Zenko (3 July 2018)
- <u>Vexata VX-100</u> (27 June 2018)

### **Architecting IT White Papers...**

• <u>Vexata VX-OS Architecture</u> (21 June 2018)



### **Events 2018**

The Architecting IT team will be attending the following events. Get in touch if you want to meet up!

• Flash Memory Summit (7-9 August 2018)

#### Past events pages

- Cloud Field Day 3 (4-6 April 2018)
- NetApp Analysts Day (7 May 2018)
- Nutanix .Next 2018 (8-10 May 2018)

• Pure Accelerate 2018 (22-24 May 2018)

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